



CEO WITH BROAD-BASED BACKGROUND

International Groups, Subsidiaries, family owned Companies, LBO's
Technologically based industries
Military, Aeronautics, Automotive, Railroad, Agricultural Industries

PROFESSIONAL SKILLS

Sales and Business Development, France & International
R&D / Plant Management / Multi-Sites & Multicultural Teams
Project Management (technical & financial aspects)
Total Quality / Lean Manufacturing / Reorganizations & restructurings
PE Funds Advisory / LBO's

Christophe PARENT
66 rue Louis Thuillier,
80000 Amiens, France
58 years old,
married, two children

☎ +33 6 08 47 77 14

 www.linkedin.com/in/cparent

✉ mail@christopheparent.com

2019-2022 **ARELIS** (Subsidiary of LGM Group) - Microwave electronics & subsystems, France
CEO, Revenue €15M, 130 employees - Customers: THALES, MBDA, DASSAULT, DGA
Organization of the M&A process, which has led to the sale of Arelis to the LGM Group
Markets: detection & surveillance for aerospace & defense, broadcast & telecom Industry,
Harsh environment, hardware & software electronics & Subsystem design & manufacturing

2011-2017 **HARDI EVRARD** (Subsidiary of EXEL Industries Group) - Ag. Machinery Manufacturer.
CEO, Revenue €50M, 250 employees - Customers: Ag. dealers worldwide, French farmers
On-time delivery to customers for 5 straight years. Restructured operations to close 1 site.
Increased International Sales by 25%, repositioning brands.

2008-2011 **OTIMA**, Turnkey integrator based on sheet metal work, France & Marocco (2009-2011).
CEO, Revenue €30M, 200 employees - Customers: THALES, AREVA, ALSTOM
Increased 2010 Order Book by 25%, increased net profits in 2011 by 5%.

ACTYES, Consulting & Investments Company, France (2008-2009, then MBI on OTIMA)
Founder and CEO, Acquisition and LBO Consultancy.
Acquired working interest (co-investor and shareholder) in OTIMA.

2001-2007 **FAIVELEY**, Railway equipment supplier, France. (2004-2007)
CEO, FAIVELEY Transport Amiens, Revenue €77M, 350 employees
Customers: ALSTOM, BOMBARDIER, SNCF, RATP, DB, TRENITALIA, CAF
Increased revenue +30%, increased net profits from +5% up to +16%.
Restructured operations, closed 1 site.

Group Continuous Improvement Director, 12 sites

SAB WABCO, Railway equipment supplier, (2001-2004, then acquisition by FAIVELEY)
CEO, SAB WABCO France, Revenue €55M, 300 employees
Turned around profits from -1% loss to +5% increase.

Group Operations Director, 5 sites

1993-2001 **VALEO**, **Manufacturing Manager**, Automotive equipment supplier, France

1990-1993 **GEC PLESSEY**, UK, **Sales Manager**, Electronics & Defense, France & Benelux

1987-1990 **THOMSON**, **R&D Engineer - Manufacturing Manager**, Electronics & Defense, France

EDUCATION :

Graduate Engineer, ESIGELEC 1987 (Ecole Supérieure d'Ingénieurs en Génie Electrique)
Fluent French, English

ACTIVITIES :

2007-2023 Associate Member at MB Entreprendre (CEO investors association)

2003-2007 Président of AINRA (Association of Amiens Area Industrial Enterprises)

Other Drawing, underwater video.